



STATE OF INDIANA

DEPARTMENT OF ADMINISTRATION Commissioner's Office

Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W462
Indianapolis, IN 46204

Award Recommendation Letter

Date: December 22, 2023

To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration

From: Teresa Deaton-Reese, CPPB, CPPO, Procurement Consultant
Indiana Department of Administration

Subject: Recommendation of Selection for RFS 24-77045, Certified Community Behavioral Health Clinic (CCBHC) Demonstration Sites

Based on its evaluation of responses to RFS 24-77045, it is the evaluation team's recommendation that Adult and Child Mental Health Center, Inc., Centerstone of Indiana, Inc., Four County Comprehensive Mental Health Center d/b/a 4C Health, Grant Blackford Mental Health, Inc. d/b/a Radiant Health Services, Hamilton Center, Inc., the Health & Hospital Corporation of Marion County d/b/a Sandra Eskenazi Mental Health Center, Oaklawn Psychiatric Center, Inc., and Southwestern Behavioral Healthcare, Inc. be selected to begin contract negotiations to serve as proposed pilot CCBHC sites in the Division of Mental Health and Addiction's (DMHA) application for the Substance Abuse and Mental Health Services Administration (SAMHSA)'s CCBHC Demonstration Program.

The terms of this recommendation are included in this letter.

Estimated 3-year Contract Value: N/A

The evaluation team received twenty-seven (27) proposals from:

1. Adams County Memorial Hospital
2. Adult and Child Mental Health Center, Inc
3. Aspire Indiana, Inc.
4. Centerstone of Indiana, Inc.
5. Community Health Network Foundation, Inc.
6. Community HealthNet
7. Community Mental Health Center, Inc.
8. Cummins Behavioral Health Systems, Inc.
9. Edgewater Systems for Balanced Living, Inc.
10. Four County Comprehensive Mental Health Center d/b/a 4C Health
11. Good Samaritan Family Health Center, Inc. d/b/a Family Health Center
12. Grant Blackford Mental Health, Inc. d/b/a Radiant Health Services
13. Hamilton Center, Inc.
14. Health & Hospital Corporation of Marion County d/b/a Sandra Eskenazi Health Mental Health Center
15. Indiana University (IU) Health, Inc.
16. Jane Pauley Community Health Center, Inc.
17. LaPorte County Comprehensive Mental Health Council, Inc. d/b/a Swanson Center
18. LifeSpring Inc.
19. Meridian Health Services Corp.
20. Northeastern Center Inc.
21. Oaklawn Psychiatric Center, Inc.

22. Otis R. Bowen Center for Human Services, Inc.
23. Park Center, Inc.
24. Porter-Starke Services, Inc.
25. Southlake Community Mental Health Center, Inc. d/b/a Regional Health Systems
26. Southwestern Behavioral Healthcare, Inc.
27. Valley Oaks Health

The proposals were evaluated by FSSA and IDOA according to the following criteria established in the RFS:

| Criteria | Points |
|--|-----------|
| 1. Adherence to Mandatory Requirements | Pass/Fail |
| 2. Management Assessment/Quality (Business and Technical Proposal) | 100 |
| Total: 100 | |

The proposals were evaluated according to the process outlined in Section 3.2 (“Evaluation Criteria”) of the RFS. Scoring was completed as follows:

A. Adherence to Requirements

Each proposal was reviewed for responsiveness and adherence to mandatory requirements. Two Respondents, Adams County Memorial Hospital and Community HealthNet, were deemed ineligible and removed from consideration as they did not previously submit a response to RFI 24-76106 (mandatory requirement #2). The remaining 25 Respondents were deemed responsive as they met the mandatory requirements listed in the RFS.

B. Management Assessment/Quality: Initial Consensus Scoring

The twenty-five (25) responsive Respondents’ proposals were each evaluated based on their respective Business Proposal and Technical Proposal.

Business Proposal (5 Points)

For the Business Proposal evaluation, the evaluation team considered the information the Respondent provided in the Business Proposal.

Technical Proposal (95 Points)

For the Technical Proposal evaluation, the evaluation team considered the Respondent’s proposal in the following areas:

- Staffing Requirements (Att. E - Certification Criteria Section 1, Att. D - Technical Proposal Section 2)
- Availability and Accessibility of Services (Att. E - Certification Criteria Section 2, Att. D - Technical Proposal Section 1)
- Care Coordination (Att. E - Certification Criteria Section 3, Att. D - Technical Proposal Section 3)
- Scope of Services (Att. E - Certification Criteria Section 4)
- Quality and Data (Att. E - Certification Criteria Section 5, Att. F - Quality Metrics, Att. G - Evidence-Based Practices, Assessments, and Screeners)
- Organizational Authority and Governance (Att. E - Certification Criteria Section 6, Att. D - Technical Proposal Section 4)

The evaluation team’s Initial Scoring is based on a review of the Respondent’s proposed approach to each section of the Business Proposal and Technical Proposal. The initial results of the Management Assessment/Quality Evaluation are shown below:

Table 1: Initial Management Assessment/Quality (MAQ) Scores

| Respondent | MAQ Score 100 pts. |
|--|-------------------------------|
| Adult and Child Mental Health Center, Inc | 81.25 |
| Aspire Indiana, Inc. | 63.75 |
| Centerstone of Indiana, Inc. | 86.25 |
| Community Health Network Foundation, Inc. | 60.00 |
| Community Mental Health Center, Inc. | 45.00 |
| Cummins Behavioral Health Systems, Inc. | 71.25 |
| Edgewater Systems for Balanced Living, Inc. | 47.50 |
| Four County Comprehensive Mental Health Center d/b/a 4C Health | 78.75 |
| Good Samaritan Family Health Center, Inc. d/b/a Family Health Center | 56.25 |
| Grant Blackford Mental Health, Inc. d/b/a Radiant Health Services | 82.50 |
| Hamilton Center, Inc. | 77.50 |
| Health & Hospital Corporation of Marion County d/b/a Sandra Eskenazi Health Mental Health Center | 88.75 |
| Indiana University (IU) Health, Inc. | 20.00 |
| Jane Pauley Community Health Center, Inc. | 20.00 |
| LaPorte County Comprehensive Mental Health Council, Inc. d/b/a Swanson Center | 26.25 |
| LifeSpring Inc. | 65.00 |
| Meridian Health Services Corp | 43.75 |
| Northeastern Center Inc. | 46.25 |
| Oaklawn Psychiatric Center, Inc. | 85.00 |
| Otis R. Bowen Center for Human Services, Inc. | 30.00 |
| Park Center, Inc. | 63.75 |
| Porter-Starke Services, Inc. | 71.25 |
| Southlake Community Mental Health Center, Inc., dba Regional Health Systems | 63.75 |
| Southwestern Behavioral Healthcare, Inc. | 91.25 |
| Valley Oaks Health | 47.50 |

With IDOA approval, the evaluation team elected to shortlist ten (10) Respondents and issue a request for responses to clarification questions, if applicable.

C. Post Shortlisting and Clarification Questions

The shortlisted Respondents' MAQ scores were reviewed and re-evaluated based on the responses to the clarification questions, if issued. The scores for all Respondents after the clarification questions were as follows:

Table 2: Post-Shortlisting and Clarification Questions MAQ Scores

| Respondent | MAQ Score 100 pts. |
|--|-------------------------------|
| Adult and Child Mental Health Center, Inc | 81.25 |
| Centerstone of Indiana, Inc. | 86.25 |
| Cummins Behavioral Health Systems, Inc. | 71.25 |
| Four County Comprehensive Mental Health Center d/b/a 4C Health | 78.75 |
| Grant Blackford Mental Health, Inc. d/b/a Radiant Health Services | 82.50 |
| Hamilton Center, Inc. | 77.50 |
| Health & Hospital Corporation of Marion County d/b/a Sandra Eskenazi Health Mental Health Center | 88.75 |
| Oaklawn Psychiatric Inc. | 85.00 |
| Porter-Starke Services, Inc. | 71.25 |
| Southwestern Behavioral Healthcare, Inc. | 91.25 |

Award Summary

During the course of evaluation, the State scrutinized all proposals to determine the viability of the proposed solutions' ability to meet the goals of the program and the needs of the State. The team evaluated proposals based on the stipulated criteria outlined in the RFS document.

The term of the contract shall be for a period of three (3) years from the date of contract execution.